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A.1. Base Rates - Banks Using a Single Rate

Period	Number of responses	Prime rate	Libor	Federal Home Loan Bank rate	U.S. Treasury rate	Proprietary rate	Other rate
2019:Q1	43	88.4%	0.0%	0.0%	2.3%	4.7%	4.7%
2018:Q4	34	94.1%	0.0%	0.0%	0.0%	2.9%	2.9%
2018:Q3	33	90.9%	0.0%	0.0%	0.0%	3.0%	6.1%
2018:Q2	41	90.2%	0.0%	0.0%	0.0%	4.9%	4.9%
2018:Q1	43	90.7%	0.0%	0.0%	0.0%	2.3%	7.0%
2017:Q4	35	91.4%	0.0%	0.0%	0.0%	5.7%	2.9%

A.2. Base Rates - Banks Using Multiple Rates

Most Common							
Period	Number of responses	Federal		U.S.		Proprietary	
		Prime rate	Libor	Home Loan Bank rate	Treasury rate	rate	Other rate
2019:Q1	90	74.4%	6.7%	7.8%	3.3%	4.4%	3.3%
2018:Q4	80	71.3%	8.8%	8.8%	2.5%	6.3%	2.5%
2018:Q3	82	74.4%	7.3%	6.1%	2.4%	4.9%	4.9%
2018:Q2	86	66.3%	5.8%	7.0%	2.3%	8.1%	10.5%
2018:Q1	73	68.5%	8.2%	6.9%	4.1%	6.9%	5.5%
2017:Q4	62	75.8%	3.2%	8.1%	1.6%	8.1%	3.2%

Second Most Common							
Period	Number of responses	Federal		U.S.		Proprietary	
		Prime rate	Libor	Home Loan Bank rate	Treasury rate	rate	Other rate
2019:Q1	90	21.1%	43.3%	11.1%	14.4%	8.9%	1.1%
2018:Q4	80	21.3%	38.8%	12.5%	15.0%	11.3%	1.3%
2018:Q3	82	19.5%	35.4%	15.9%	15.9%	12.2%	1.2%
2018:Q2	85	22.4%	29.4%	12.9%	12.9%	11.8%	10.6%
2018:Q1	73	26.0%	39.7%	8.2%	13.7%	6.9%	5.5%
2017:Q4	62	21.0%	45.2%	9.7%	12.9%	4.8%	6.5%

Third Most Common							
Period	Number of responses	Federal		U.S.		Proprietary	
		Prime rate	Libor	Home Loan Bank rate	Treasury rate	rate	Other rate
2019:Q1	57	1.8%	29.8%	8.8%	24.6%	15.8%	19.3%
2018:Q4	54	5.6%	25.9%	13.0%	25.9%	11.1%	18.5%
2018:Q3	54	3.7%	35.2%	11.1%	22.2%	11.1%	16.7%
2018:Q2	51	3.9%	39.2%	11.8%	27.5%	9.8%	7.8%
2018:Q1	52	3.9%	30.8%	19.2%	25.0%	5.8%	15.4%
2017:Q4	41	2.4%	31.7%	7.3%	31.7%	7.3%	19.5%

A.3. Outstanding Fixed-Rate Term Loans

Period	Number of responses	Outstanding dollar amount ¹		Weighted average interest rate ²	Weighted average base rate ²	Weighted average maturity ²	Maximum maturity ²	Secured		SBA guarantees		Other guarantees	
		Number	amount ¹					Number ³	Dollar amount ⁴	Number ³	Dollar amount ⁴	Number ³	Dollar amount ⁴
2019:Q1	126	335,604	21,200,015	5.723	4.259	53.43	202.52	90.6%	92.5%	3.8%	3.2%	18.0%	21.7%
2018:Q4	114	326,373	20,260,640	5.667	4.296	53.08	204.21	90.8%	94.8%	3.9%	3.2%	17.6%	21.7%
2018:Q3	112	326,243	19,897,256	5.565	4.234	52.43	198.05	90.3%	98.2%	3.9%	3.4%	17.6%	22.0%
2018:Q2	107	298,164	19,211,634	5.513	4.208	51.39	188.81	91.0%	94.2%	4.1%	3.2%	15.4%	19.4%
2018:Q1	97	295,999	19,140,306	5.395	*	50.97	201.75	91.2%	94.5%	4.0%	3.1%	15.4%	18.2%
2017:Q4	97	277,960	17,849,425	5.405	4.357	51.92	206.59	91.2%	94.9%	3.2%	2.6%	14.7%	19.3%

Note: The number of responses for each variable may be less than the total number of responses received.

¹ In thousands of U.S. dollars.

² Weighted by the outstanding dollar amount of loans.

³ As a percentage of the number of outstanding loans.

⁴ As a percentage of the outstanding dollar amount of loans.

* Aggregate data not reported due to insufficient observations.

A.4. Interest Rates - Outstanding Fixed-Rate Term Loans

Period	Weighted average interest rate					Weighted average base rate				
	25th		Median	75th		25th		Median	75th	
	Minimum	percentile		percentile	Maximum	Minimum	percentile		percentile	Maximum
2019:Q1	3.968	4.933	5.224	5.508	8.191	1.723	4.853	5.270	5.550	8.191
2018:Q4	4.177	4.870	5.163	5.583	8.098	0.483	4.611	5.141	5.526	8.098
2018:Q3	3.857	4.746	5.045	5.403	8.388	2.024	4.482	5.030	5.428	8.000
2018:Q2	3.430	4.711	5.000	5.399	7.898	0.000	4.386	4.835	5.120	7.898
2018:Q1	3.880	4.621	4.958	5.303	8.164	*	*	*	*	*
2017:Q4	3.010	4.545	4.940	5.263	8.000	1.660	3.125	4.225	4.500	5.500

* Data not reported due to insufficient observations.

A.5. Maturities - Outstanding Fixed-Rate Term Loans

Period	Weighted average maturity					Maximum maturity				
	Minimum	25th percentile	Median	75th percentile	Maximum	Minimum	25th percentile	Median	75th percentile	Maximum
2019:Q1	2.00	36.91	45.77	55.09	102.59	3.00	97.50	122.00	219.50	949.00
2018:Q4	3.63	36.15	45.45	52.97	107.30	14.00	103.00	125.00	227.75	426.00
2018:Q3	4.13	35.85	44.71	53.94	96.00	10.00	96.50	120.50	210.00	426.00
2018:Q2	1.75	32.98	42.10	52.62	147.92	1.00	84.00	119.00	189.00	600.00
2018:Q1	2.00	33.69	42.94	54.06	103.00	5.00	97.50	121.00	238.50	381.00
2017:Q4	1.66	33.00	41.53	53.00	99.99	15.00	112.50	126.00	240.00	387.00

A.6. Outstanding Variable-Rate Term Loans

Period	Number of responses	Outstanding		Weighted average interest rate ²	Weighted average base rate ²	Weighted average maturity ²	Maximum maturity ²	Secured		SBA guarantees		Other guarantees		Interest rate floor			
		Number	dollar amount ¹					Number ³	Dollar amount ⁴	Number ³	Dollar amount ⁴	Number ³	Dollar amount ⁴	Number with ³	Number at ³	Dollar amount at ⁴	Weighted average
2019:Q1	126	57,799	7,812,441	5.831	4.078	56.61	235.65	67.3%	82.8%	18.9%	16.5%	26.8%	25.2%	22.2%	2.9%	7.9%	*
2018:Q4	114	55,613	7,940,691	5.702	3.932	55.59	235.55	68.8%	84.8%	18.7%	15.4%	25.7%	25.3%	22.9%	2.0%	6.1%	*
2018:Q3	110	61,942	8,141,903	5.423	3.622	54.44	231.56	66.3%	88.9%	17.4%	15.3%	28.6%	25.2%	28.5%	2.1%	8.7%	*
2018:Q2	107	52,440	7,739,883	5.302	3.454	58.12	230.79	68.9%	85.1%	20.0%	15.6%	30.8%	23.4%	23.2%	2.4%	7.5%	*
2018:Q1	97	52,178	8,070,981	5.129	3.220	54.21	234.45	73.1%	85.7%	19.6%	15.9%	25.5%	22.6%	23.6%	2.6%	7.7%	*
2017:Q4	97	46,047	7,367,857	4.835	3.082	48.31	229.09	67.7%	84.5%	18.0%	12.8%	25.7%	18.6%	26.2%	3.2%	7.4%	*

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² Weighted by the outstanding dollar amount of loans.

³ As a percentage of the number of outstanding loans.

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* Aggregate data not reported due to insufficient data.

A.7. Interest Rates - Outstanding Variable-Rate Term Loans

Period	Weighted average interest rate					Weighted average base rate					Weighted average interest rate floor				
	25th		Median	75th		25th		Median	75th		25th		Median	75th	
	Minimum	percentile		percentile	Maximum	Minimum	percentile		percentile	Maximum	Minimum	percentile		percentile	Maximum
2019:Q1	4.138	5.401	5.949	6.528	8.550	1.382	4.118	4.950	5.500	8.078	0.921	3.910	4.646	5.229	6.658
2018:Q4	4.120	5.439	5.925	6.622	8.480	2.419	4.059	4.893	5.500	8.250	0.991	4.030	4.680	5.151	7.250
2018:Q3	3.958	5.258	5.674	6.343	8.500	1.562	3.952	4.640	5.210	8.250	0.400	3.928	4.599	5.144	6.670
2018:Q2	3.507	5.147	5.553	6.225	8.250	0.750	3.636	4.655	5.000	9.300	1.286	3.910	4.630	5.130	7.389
2018:Q1	3.646	4.921	5.468	6.168	7.450	0.846	3.034	4.061	4.567	6.600	1.055	3.868	4.540	5.030	7.110
2017:Q4	3.436	4.800	5.216	5.870	7.677	0.953	3.286	4.112	4.500	5.128	1.930	3.917	4.500	4.984	6.000

A.8. Maturities - Outstanding Variable-Rate Term Loans

Period	Weighted average maturity					Maximum maturity				
	Minimum	25th percentile	Median	75th percentile	Maximum	Minimum	25th percentile	Median	75th percentile	Maximum
2019:Q1	3.00	34.68	58.12	89.91	200.60	6.00	100.00	165.00	256.00	619.00
2018:Q4	2.00	28.66	53.42	82.35	200.45	5.00	98.50	140.00	258.50	622.00
2018:Q3	2.20	32.25	54.29	88.47	199.71	12.00	103.50	159.00	260.50	387.00
2018:Q2	1.00	31.63	54.21	80.74	193.59	1.00	100.00	151.00	252.00	378.00
2018:Q1	5.00	34.75	51.90	86.71	195.59	10.00	115.50	174.00	260.25	393.00
2017:Q4	1.00	32.07	53.51	85.56	162.00	5.00	109.00	167.00	272.00	396.00

A.9. Outstanding Fixed-Rate Loans Made Under Commitment

Period	Number of responses	Commitment		Outstanding dollar amount ¹	Weighted average commitment usage ²	Weighted average interest rate ³	Weighted average base rate ³	Secured		SBA guarantees		Other guarantees	
		Number	dollar amount ¹					Number ⁴	Dollar amount ⁵	Number ⁴	Dollar amount ⁵	Number ⁴	Dollar amount ⁵
2019:Q1	126	215,101	7,728,987	3,374,121	43.7%	5.831	*	19.3%	57.5%	3.7%	12.5%	14.2%	27.2%
2018:Q4	114	213,644	7,223,305	3,098,479	42.9%	5.702	*	19.1%	58.2%	3.7%	13.6%	14.4%	29.1%
2018:Q3	111	211,500	7,354,167	2,939,550	40.0%	5.423	*	19.3%	50.1%	3.5%	23.0%	14.2%	26.9%
2018:Q2	107	164,296	6,763,409	2,380,272	35.2%	5.634	*	19.8%	48.2%	4.0%	7.6%	16.3%	22.7%
2018:Q1	97	163,716	8,145,052	2,412,880	29.6%	5.156	*	20.9%	41.7%	3.4%	6.2%	13.9%	15.9%
2017:Q4	97	124,582	5,557,529	2,202,296	39.6%	5.062	4.673	15.2%	42.8%	1.4%	7.5%	2.7%	10.5%

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² Weighted by the commitment dollar amount of loans.

³ Weighted by the outstanding dollar amount of loans.

⁴ As a percentage of the number of commitments.

⁵ As a percentage of the commitment dollar amount of loans.

* Aggregate data not reported due to insufficient observations.

A.10. Commitment Usage - Outstanding Fixed-Rate Loans Made Under Commitment

Period	Minimum	25th percentile	Median	75th percentile	Maximum
2019:Q1	3.6%	41.3%	55.2%	72.1%	97.2%
2018:Q4	3.6%	38.2%	54.6%	69.0%	98.9%
2018:Q3	0.4%	38.6%	51.3%	71.6%	98.0%
2018:Q2	2.8%	36.9%	55.8%	72.4%	98.8%
2018:Q1	5.2%	34.8%	54.6%	73.2%	98.6%
2017:Q4	10.1%	46.3%	57.0%	74.3%	97.8%

A.11. Interest Rates - Outstanding Fixed-Rate Loans Made Under Commitment

Period	Weighted average interest rate					Weighted average base rate				
	Minimum	25th percentile	Median	75th percentile	Maximum	Minimum	25th percentile	Median	75th percentile	Maximum
2019:Q1	1.000	4.644	5.258	5.706	21.900	0.951	4.503	5.170	5.500	10.230
2018:Q4	2.052	4.469	5.096	5.591	21.900	1.000	4.458	5.005	5.500	15.900
2018:Q3	1.000	4.323	4.955	5.423	21.900	1.000	4.128	4.889	5.250	15.900
2018:Q2	1.000	4.492	4.936	5.369	21.900	1.000	4.276	4.750	5.000	15.900
2018:Q1	1.900	4.346	4.729	5.229	10.000	*	*	*	*	*
2017:Q4	2.430	4.419	4.875	5.322	12.500	1.936	3.500	4.488	4.500	5.597

* Data not reported due to insufficient observations.

A.12. Outstanding Variable-Rate Loans Made Under Commitment

Period	Number of responses	Commitment		Outstanding dollar amount ¹	Weighted average commitment usage ²	Weighted average interest rate ³	Weighted average base rate ³	Secured		SBA guarantees		Other guarantees		Interest rate floor			
		Number	dollar amount ¹					Number ⁴	Dollar amount ⁵	Number ⁴	Dollar amount ⁵	Number ⁴	Dollar amount ⁵	Number with ⁴	Number at ⁴	Dollar amount at ⁶	Weighted average
2019:Q1	126	2,071,236	72,087,092	29,386,844	40.8%	8.865	4.523	11.0%	33.2%	2.3%	2.5%	53.5%	23.7%	8.7%	0.1%	3.8%	*
2018:Q4	114	1,992,914	69,529,396	28,129,907	40.5%	8.730	4.392	11.1%	33.8%	2.4%	2.5%	55.1%	24.4%	8.7%	0.1%	2.8%	*
2018:Q3	111	1,947,755	74,236,993	28,296,632	38.1%	8.230	3.901	11.7%	31.5%	2.5%	2.3%	56.4%	21.7%	8.9%	0.2%	8.9%	*
2018:Q2	107	1,857,093	70,132,402	27,489,655	39.2%	8.261	3.869	11.5%	32.3%	2.6%	2.3%	58.6%	21.8%	8.4%	0.2%	2.0%	*
2018:Q1	97	1,816,821	69,495,099	27,707,288	39.9%	7.907	4.162	11.8%	33.2%	2.6%	2.2%	60.2%	23.8%	8.2%	0.3%	0.5%	*
2017:Q4	97	1,657,473	61,726,713	24,043,841	39.0%	7.873	3.866	10.7%	31.2%	2.2%	1.7%	64.4%	23.7%	6.7%	0.4%	3.6%	*

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¹ In thousands of U.S. dollars.

² Weighted by the commitment dollar amount of loans.

³ Weighted by the outstanding dollar amount of loans.

⁴ As a percentage of the number of commitments.

⁵ As a percentage of the commitment dollar amount of loans.

⁶ As a percentage of the outstanding dollar amount of loans.

* Aggregate data not reported due to insufficient data.

A.13. Commitment Usage - Outstanding Variable-Rate Loans Made Under Commitment

Period	Minimum	25th percentile	Median	75th percentile	Maximum
2019:Q1	5.8%	38.0%	44.2%	52.7%	93.3%
2018:Q4	4.6%	34.1%	42.6%	56.3%	98.0%
2018:Q3	7.5%	34.0%	42.2%	56.7%	83.7%
2018:Q2	18.9%	37.3%	43.0%	58.5%	87.4%
2018:Q1	4.1%	36.8%	44.4%	55.1%	88.2%
2017:Q4	11.8%	35.1%	45.5%	57.2%	87.7%

A.14. Interest Rates - Outstanding Variable-Rate Loans Made Under Commitment

Period	Weighted average interest rate					Weighted average base rate				
	Minimum	25th percentile	Median	75th percentile	Maximum	Minimum	25th percentile	Median	75th percentile	Maximum
2019:Q1	4.960	5.893	6.301	6.842	13.810	2.198	5.046	5.422	5.500	11.500
2018:Q4	4.913	5.857	6.341	6.970	13.090	1.091	5.125	5.373	5.500	10.042
2018:Q3	1.843	5.497	6.048	6.545	12.250	1.698	4.790	5.119	5.250	10.077
2018:Q2	4.548	5.492	5.890	6.527	11.280	1.774	4.548	4.917	5.000	10.750
2018:Q1	3.750	5.078	5.612	6.187	12.889	1.862	4.229	4.592	4.749	8.307
2017:Q4	4.350	5.008	5.499	5.863	9.949	1.266	4.072	4.443	4.500	5.250

A.15. Net Drawdowns on Loans Made Under Commitment

Period	Net drawn dollar amount ¹	
	Fixed rate	Variable rate
2019:Q1	599,495	3,813,205
2018:Q4	635,981	3,797,613
2018:Q3	569,868	3,988,482
2018:Q2	469,180	3,405,022
2018:Q1	185,625	2,629,902
2017:Q4	835,991	4,000,108

¹ In thousands of U.S. dollars.

A.16. New Fixed-Rate Term Loans

Period	Number of responses	Number	Outstanding dollar amount ¹	Weighted average interest rate ²	Weighted average base rate ²	Weighted average maturity ²	Maximum maturity ²	Secured		SBA guarantees		Other guarantees	
								Number ³	Dollar amount ⁴	Number ³	Dollar amount ⁴	Number ³	Dollar amount ⁴
2019:Q1	126	25,431	2,147,182	6.422	*	62.22	121.35	89.6%	90.0%	2.6%	2.4%	12.1%	13.6%
2018:Q4	114	25,705	2,226,977	6.437	*	62.58	135.12	90.4%	94.3%	3.0%	2.6%	12.2%	14.4%
2018:Q3	112	26,226	2,187,468	6.248	*	58.66	118.19	90.5%	88.7%	3.2%	2.7%	12.5%	15.2%
2018:Q2	107	23,619	2,065,986	6.244	*	58.08	115.09	89.2%	91.7%	4.3%	3.4%	13.4%	13.8%
2018:Q1	97	21,027	1,906,826	5.934	*	53.20	142.09	89.0%	89.7%	3.9%	2.5%	13.1%	15.0%
2017:Q4	97	16,556	1,535,667	4.970	4.294	63.59	133.14	87.9%	92.9%	3.3%	2.6%	16.0%	21.1%

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² Weighted by the outstanding dollar amount of loans.

³ As a percentage of the number of outstanding loans.

⁴ As a percentage of the outstanding dollar amount of loans.

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A.17. Interest Rates - New Fixed-Rate Term Loans

Period	Weighted average interest rate					Weighted average base rate				
	Minimum	25th percentile	Median	75th percentile	Maximum	Minimum	25th percentile	Median	75th percentile	Maximum
2019:Q1	4.512	5.459	5.791	6.172	9.000	1.000	5.453	5.500	5.968	9.000
2018:Q4	4.867	5.386	5.774	6.184	8.896	1.000	5.213	5.500	5.991	8.896
2018:Q3	4.520	5.235	5.630	5.974	8.762	1.000	5.011	5.324	5.925	8.762
2018:Q2	3.134	5.051	5.484	5.780	8.580	2.000	4.817	5.042	5.656	8.580
2018:Q1	3.847	4.888	5.262	5.700	8.361	*	*	*	*	*
2017:Q4	2.986	4.720	5.060	5.450	8.235	2.000	4.028	4.500	4.500	6.150

* Data not reported due to insufficient observations.

A.18. Maturities - New Fixed-Rate Term Loans

Period	Weighted average maturity					Maximum maturity				
	25th		Median	75th		25th		Median	75th	
	Minimum	percentile		percentile	Maximum	Minimum	percentile		percentile	Maximum
2019:Q1	2.50	40.21	53.78	63.03	210.67	3.00	68.00	84.00	120.00	810.00
2018:Q4	2.60	40.06	53.45	64.34	134.00	5.00	81.25	94.50	120.00	360.00
2018:Q3	4.00	41.20	52.61	63.29	103.23	4.00	71.00	84.00	120.00	243.00
2018:Q2	1.50	34.62	52.68	60.10	113.55	1.00	60.00	84.00	120.00	304.00
2018:Q1	1.03	32.85	51.40	60.25	131.40	5.00	60.00	84.00	120.00	360.00
2017:Q4	2.00	36.35	51.10	60.37	99.99	5.00	60.00	83.50	119.00	360.00

A.19. New Variable-Rate Term Loans

Period	Number of responses	Number	Outstanding dollar amount ¹	Weighted average interest rate ²	Weighted average base rate ²	Weighted average maturity ²	Maximum maturity ²	Secured		SBA guarantees		Other guarantees		Interest rate floor			
								Number ³	Dollar amount ⁴	Number ³	Dollar amount ⁴	Number ³	Dollar amount ⁴	Number with ³	Number at ³	Dollar amount at ⁴	Weighted average
2019:Q1	124	4,126	788,606	5.621	4.118	56.06	153.56	79.3%	70.6%	16.3%	11.7%	10.4%	20.7%	40.6%	9.3%	10.8%	*
2018:Q4	114	4,242	959,730	5.561	3.838	50.84	159.74	79.3%	79.9%	16.5%	10.8%	9.5%	16.3%	39.6%	3.1%	5.8%	*
2018:Q3	112	5,600	954,422	5.231	3.676	59.44	168.53	83.4%	84.6%	12.2%	14.1%	9.4%	16.9%	48.0%	1.9%	9.4%	*
2018:Q2	107	5,025	870,719	5.091	3.378	61.95	175.64	81.5%	85.1%	13.1%	13.0%	10.3%	25.1%	42.2%	3.3%	7.2%	*
2018:Q1	97	5,989	805,714	5.090	3.439	52.36	168.53	86.8%	81.2%	9.3%	12.4%	5.7%	20.8%	14.5%	2.9%	4.7%	*
2017:Q4	97	3,202	791,644	4.729	2.797	60.90	186.17	78.5%	84.1%	17.7%	11.9%	11.5%	18.0%	49.0%	5.0%	7.5%	*

Note: The number of responses for each variable may be less than the total number of responses received.

¹ In thousands of U.S. dollars.

² Weighted by the outstanding dollar amount of loans.

³ As a percentage of the number of outstanding loans.

⁴ As a percentage of the outstanding dollar amount of loans.

* Aggregate data not reported due to insufficient data.

A.20. Interest Rates - New Variable-Rate Term Loans

Period	Weighted average interest rate					Weighted average base rate					Weighted average interest rate floor				
	Minimum	25th percentile	Median	75th percentile	Maximum	Minimum	25th percentile	Median	75th percentile	Maximum	Minimum	25th percentile	Median	75th percentile	Maximum
2019:Q1	3.400	5.570	5.979	6.653	8.390	1.150	4.738	5.487	5.500	8.113	0.749	4.552	5.479	5.946	12.100
2018:Q4	4.037	5.513	5.963	6.677	8.924	2.347	4.330	5.315	5.500	8.250	1.030	4.000	5.160	5.750	9.707
2018:Q3	3.448	5.250	5.941	6.471	7.679	1.000	4.139	5.070	5.250	7.000	0.420	4.096	4.990	5.770	7.045
2018:Q2	3.730	5.019	5.685	6.309	8.465	1.633	3.765	4.829	5.000	9.300	1.134	4.031	5.100	5.611	7.000
2018:Q1	3.898	4.995	5.460	6.223	9.459	1.835	3.371	4.424	4.734	6.580	1.500	4.000	4.780	5.271	7.645
2017:Q4	3.533	5.000	5.442	6.002	7.644	1.567	3.508	4.313	4.500	5.000	1.000	4.000	4.776	5.000	6.250

A.21. Maturities - New Variable-Rate Term Loans

Period	Weighted average maturity					Maximum maturity				
	Minimum	25th percentile	Median	75th percentile	Maximum	Minimum	25th percentile	Median	75th percentile	Maximum
2019:Q1	1.00	17.15	56.08	84.45	182.80	2.00	60.00	114.00	122.00	312.00
2018:Q4	4.39	21.52	48.27	81.37	225.38	5.00	62.50	118.00	121.50	303.00
2018:Q3	1.00	17.35	57.40	85.76	240.00	1.00	58.25	118.50	122.00	352.00
2018:Q2	1.00	24.61	57.29	84.48	185.52	1.00	58.00	119.00	129.50	302.00
2018:Q1	1.00	21.45	44.16	76.65	121.22	7.00	58.00	119.00	123.00	306.00
2017:Q4	1.00	15.45	48.26	79.09	223.48	4.00	40.75	84.00	120.00	300.00

A.22. New Term Loans with SBA Guarantees that Bank has Sold and is Still Servicing

Period	Number of responses	Number	Sold dollar amount ¹	Weighted average interest rate ²	Weighted average base rate ²	Weighted average maturity ²	Maximum maturity ²
2019:Q1	*	*	*	*	*	*	*
2018:Q4	*	*	*	*	*	*	*
2018:Q3	*	*	*	*	*	*	*
2018:Q2	*	*	*	*	*	*	*
2018:Q1	*	*	*	*	*	*	*
2017:Q4	*	*	*	*	*	*	*

Note: The number of responses for each variable may be less than the total number of responses received.

¹ In thousands of U.S. dollars.

² Weighted by the outstanding dollar amount of loans.

* Aggregate data not reported due to insufficient observations.

A.23. Interest Rates - New Term Loans with SBA Guarantees that Bank has Sold and is Still Servicing

Period	Weighted average interest rate					Weighted average base rate				
	Minimum	25th percentile	Median	75th percentile	Maximum	Minimum	25th percentile	Median	75th percentile	Maximum
2019:Q1	*	*	*	*	*	*	*	*	*	*
2018:Q4	*	*	*	*	*	*	*	*	*	*
2018:Q3	*	*	*	*	*	*	*	*	*	*
2018:Q2	*	*	*	*	*	*	*	*	*	*
2018:Q1	*	*	*	*	*	*	*	*	*	*
2017:Q4	*	*	*	*	*	*	*	*	*	*

* Data not reported due to insufficient observations.

A.24. Maturities - New Term Loans with SBA Guarantees that Bank has Sold and is Still Servicing

Period	Weighted average maturity					Maximum maturity				
	Minimum	25th percentile	Median	75th percentile	Maximum	Minimum	25th percentile	Median	75th percentile	Maximum
2019:Q1	*	*	*	*	*	*	*	*	*	*
2018:Q4	*	*	*	*	*	*	*	*	*	*
2018:Q3	*	*	*	*	*	*	*	*	*	*
2018:Q2	*	*	*	*	*	*	*	*	*	*
2018:Q1	*	*	*	*	*	*	*	*	*	*
2017:Q4	*	*	*	*	*	*	*	*	*	*

* Data not reported due to insufficient observations.

A.25. New Fixed-Rate Loans Made Under Commitment

Period	Number of responses	Commitment		Outstanding dollar amount ¹	Weighted average commitment usage ²	Weighted average interest rate ³	Weighted average base rate ³	Secured		SBA guarantees		Other guarantees	
		Number	dollar amount ¹					Number ⁴	Dollar amount ⁵	Number ⁴	Dollar amount ⁵	Number ⁴	Dollar amount ⁵
2019:Q1	126	7,482	893,141	284,243	31.8%	5.430	*	34.9%	33.7%	2.2%	4.0%	6.0%	8.1%
2018:Q4	114	7,124	1,151,385	478,881	41.6%	5.590	*	31.8%	41.1%	9.1%	17.5%	11.4%	19.0%
2018:Q3	112	7,730	1,172,266	602,512	51.4%	5.723	*	34.7%	51.6%	11.2%	30.0%	16.0%	29.6%
2018:Q2	107	7,063	736,870	210,099	28.5%	5.462	*	27.1%	38.2%	3.0%	3.5%	8.5%	11.5%
2018:Q1	97	6,206	669,497	241,887	36.1%	5.323	*	30.7%	45.0%	2.5%	2.9%	6.3%	8.9%
2017:Q4	97	4,430	681,534	240,821	35.3%	5.242	*	35.2%	49.2%	2.2%	3.8%	7.7%	7.5%

Note: The number of responses for each variable may be less than the total number of responses received.

¹ In thousands of U.S. dollars.

² Weighted by the commitment dollar amount of loans.

³ Weighted by the outstanding dollar amount of loans.

⁴ As a percentage of the number of commitments.

⁵ As a percentage of the commitment dollar amount of loans.

* Aggregate data not reported due to insufficient observations.

A.26. Commitment Usage - New Fixed-Rate Loans Made Under Commitment

Period	Minimum	25th percentile	Median	75th percentile	Maximum
2019:Q1	3.4%	25.4%	44.5%	71.7%	99.0%
2018:Q4	0.1%	26.4%	46.6%	73.0%	98.9%
2018:Q3	1.2%	28.2%	43.3%	70.4%	99.9%
2018:Q2	0.0%	32.5%	46.5%	65.5%	100.0%
2018:Q1	0.8%	35.3%	56.6%	80.5%	98.8%
2017:Q4	0.3%	22.7%	47.5%	74.2%	98.2%

A.27. Interest Rates - New Fixed-Rate Loans Made Under Commitment

Period	Weighted average interest rate					Weighted average base rate				
	Minimum	25th percentile	Median	75th percentile	Maximum	Minimum	25th percentile	Median	75th percentile	Maximum
2019:Q1	1.000	4.993	5.638	6.305	21.900	*	*	*	*	*
2018:Q4	1.000	4.687	5.316	5.844	21.900	*	*	*	*	*
2018:Q3	0.750	4.240	5.071	5.781	21.900	*	*	*	*	*
2018:Q2	1.000	4.482	5.198	5.719	21.900	*	*	*	*	*
2018:Q1	2.000	4.566	5.098	5.658	10.000	*	*	*	*	*
2017:Q4	1.870	4.441	4.978	5.372	7.380	*	*	*	*	*

* Data not reported due to insufficient observations.

A.28. New Variable-Rate Loans Made Under Commitment

Period	Number of responses	Commitment		Outstanding dollar amount ¹	Weighted average commitment usage ²	Weighted average interest rate ³	Weighted average base rate ³	Secured		SBA guarantees		Other guarantees		Interest rate floor			
		Number	dollar amount ¹					Number ⁴	Dollar amount ⁵	Number ⁴	Dollar amount ⁵	Number ⁴	Dollar amount ⁵	Number with ⁴	Number at ⁴	Dollar amount at ⁶	Weighted average
2019:Q1	126	127,465	4,768,996	1,620,764	34.0%	6.664	4.385	10.3%	38.7%	1.4%	1.7%	35.6%	21.1%	7.2%	0.5%	4.1%	*
2018:Q4	114	113,725	5,437,308	2,098,156	38.6%	6.058	3.888	11.7%	40.8%	2.3%	9.0%	35.7%	23.8%	7.7%	0.1%	3.1%	*
2018:Q3	112	118,056	6,402,749	2,099,419	32.8%	5.812	3.670	12.5%	39.2%	2.2%	3.7%	36.9%	22.1%	7.8%	0.2%	4.9%	*
2018:Q2	107	125,141	5,810,288	1,694,447	29.2%	5.711	3.653	11.7%	36.0%	2.1%	2.5%	36.6%	17.7%	7.5%	0.2%	1.6%	*
2018:Q1	97	115,021	5,625,881	1,911,379	34.0%	4.847	3.373	11.9%	43.7%	1.9%	1.9%	38.9%	14.7%	6.1%	0.2%	0.7%	*
2017:Q4	97	95,182	5,316,077	2,002,586	37.7%	4.830	3.185	12.0%	47.7%	1.6%	1.4%	35.5%	13.5%	7.2%	0.3%	7.2%	*

Note: The number of responses for each variable may be less than the total number of responses received.

¹ In thousands of U.S. dollars.

² Weighted by the commitment dollar amount of loans.

³ Weighted by the outstanding dollar amount of loans.

⁴ As a percentage of the number of commitments.

⁵ As a percentage of the commitment dollar amount of loans.

⁶ As a percentage of the outstanding dollar amount of loans.

* Aggregate data not reported due to insufficient data.

A.29. Commitment Usage - New Variable-Rate Loans Made Under Commitment

Period	Minimum	25th percentile	Median	75th percentile	Maximum
2019:Q1	1.3%	24.6%	38.6%	53.8%	88.9%
2018:Q4	0.2%	28.5%	38.2%	55.2%	99.0%
2018:Q3	1.0%	25.6%	35.6%	51.5%	98.0%
2018:Q2	0.0%	24.5%	38.1%	53.8%	100.0%
2018:Q1	1.1%	29.2%	39.3%	49.4%	97.0%
2017:Q4	1.2%	29.7%	38.7%	53.4%	93.6%

A.30. Interest Rates - New Variable-Rate Loans Made Under Commitment

	Weighted average interest rate					Weighted average base rate					Weighted average interest rate floor				
	25th		Median	75th		25th		Median	75th		25th		Median	75th	
	Minimum	percentile		percentile	Maximum	Minimum	percentile		percentile	Maximum	Minimum	percentile		percentile	Maximum
2019:Q1	4.260	5.928	6.324	6.860	16.330	2.614	5.324	5.500	5.500	12.866	2.000	4.119	5.123	5.910	7.750
2018:Q4	2.027	5.914	6.330	7.096	16.530	2.612	5.271	5.500	5.500	11.105	2.000	4.256	5.047	5.869	6.995
2018:Q3	3.852	5.478	6.093	6.879	16.320	1.419	4.911	5.224	5.250	9.959	4.159	4.159	4.159	4.159	4.159
2018:Q2	4.004	5.526	5.902	6.350	15.736	1.000	4.583	4.995	5.000	8.774	1.873	4.296	4.906	5.586	7.000
2018:Q1	4.012	5.028	5.623	6.155	8.994	1.800	3.962	4.682	4.750	5.125	0.840	4.218	4.782	5.446	7.049
2017:Q4	3.271	4.877	5.457	5.786	8.531	1.363	3.853	4.454	4.500	4.970	1.000	4.041	4.520	5.250	7.457

B.1. Credit Line Usage - Percentage of Banks Reporting a Change

Period	Number of responses	Remained				
		Increased substantially	Increased somewhat	basically unchanged	Decreased somewhat	Decreased substantially
2019:Q1	133	0.0%	12.0%	84.2%	3.8%	0.0%
2018:Q4	121	0.0%	8.3%	86.8%	5.0%	0.0%
2018:Q3	122	0.0%	9.0%	84.4%	6.6%	0.0%
2018:Q2	122	0.0%	12.3%	81.1%	5.7%	0.8%
2018:Q1	116	0.0%	7.8%	84.5%	5.2%	2.6%
2017:Q4	97	1.0%	11.3%	81.4%	6.2%	0.0%

B.2. Increased Credit Line Usage - Reasons for Change

Period	Number of responses	Change in terms of lending			Change in pricing (rates, fees, etc.)			Change in local or national economic conditions			Change in borrower's business revenue or other business specific		
		Not important	Somewhat important	Very important	Not important	Somewhat important	Very important	Not important	Somewhat important	Very important	Not important	Somewhat important	Very important
2019:Q1	16	62.5%	31.3%	6.3%	56.3%	31.3%	12.5%	12.5%	62.5%	25.0%	12.5%	43.8%	43.8%
2018:Q4	10	70.0%	30.0%	0.0%	70.0%	20.0%	10.0%	0.0%	80.0%	20.0%	0.0%	60.0%	40.0%
2018:Q3	11	72.7%	27.3%	0.0%	54.5%	27.3%	18.2%	9.1%	63.6%	27.3%	9.1%	54.5%	36.4%
2018:Q2	15	60.0%	33.3%	6.7%	40.0%	40.0%	20.0%	6.7%	53.3%	40.0%	13.3%	20.0%	66.7%
2018:Q1	9	66.7%	33.3%	0.0%	44.4%	44.4%	11.1%	11.1%	44.4%	44.4%	11.1%	22.2%	66.7%
2017:Q4	12	83.3%	16.7%	0.0%	66.7%	33.3%	0.0%	8.3%	66.7%	25.0%	8.3%	41.7%	50.0%

B.3. Decreased Credit Line Usage - Reasons for Change

Period	Number of responses	Change in terms of lending			Change in pricing (rates, fees, etc.)			Change in local or national economic conditions			Change in borrower's business revenue or other business specific		
		Not important	Somewhat important	Very important	Not important	Somewhat important	Very important	Not important	Somewhat important	Very important	Not important	Somewhat important	Very important
2019:Q1	5	80.0%	20.0%	0.0%	60.0%	40.0%	0.0%	0.0%	80.0%	20.0%	20.0%	60.0%	20.0%
2018:Q4	6	50.0%	50.0%	0.0%	16.7%	66.7%	16.7%	16.7%	33.3%	50.0%	16.7%	33.3%	50.0%
2018:Q3	8	50.0%	50.0%	0.0%	25.0%	50.0%	25.0%	12.5%	62.5%	25.0%	0.0%	50.0%	50.0%
2018:Q2	8	87.5%	12.5%	0.0%	50.0%	37.5%	12.5%	25.0%	62.5%	12.5%	12.5%	37.5%	50.0%
2018:Q1	9	66.7%	22.2%	11.1%	66.7%	11.1%	22.2%	0.0%	88.9%	11.1%	22.2%	33.3%	44.4%
2017:Q4	6	66.7%	33.3%	0.0%	33.3%	50.0%	16.7%	0.0%	33.3%	66.7%	0.0%	16.7%	83.3%

C.1. Loan Demand - Percentage of Banks Reporting a Change

Period	Number of responses	Substantially stronger	Moderately stronger	Remained basically unchanged	Moderately weaker	Substantially weaker
2019:Q1	133	0.8%	21.1%	70.7%	7.5%	0.0%
2018:Q4	121	1.7%	13.2%	73.6%	9.9%	1.7%
2018:Q3	122	0.8%	15.6%	68.0%	13.1%	2.5%
2018:Q2	122	3.3%	19.7%	68.9%	7.4%	0.8%
2018:Q1	116	1.7%	16.4%	69.8%	12.1%	0.0%
2017:Q4	97	1.0%	20.6%	58.8%	19.6%	0.0%

C.2. Applications - Received and Approved

Period	Number of responses	Applications Received		Applications Approved	
		Number	Dollar amount ¹	Number ²	Dollar amount ³
2019:Q1	126	266,339	18,326,744	55.8%	65.1%
2018:Q4	95	225,218	25,643,342	54.4%	67.3%
2018:Q3	96	247,800	15,233,275	52.3%	60.8%
2018:Q2	66	280,652	21,517,007	49.9%	68.5%
2018:Q1	72	383,340	14,044,483	55.8%	62.2%
2017:Q4	59	202,427	12,410,271	51.1%	55.2%

¹ In thousands of U.S. dollars.

² As a percentage of the number of applications received.

³ As a percentage of the dollar amount of applications received.

C.3. LMI Applications - Received and Approved

Period	Number of responses	LMI Applications Received		LMI Applications Approved	
		Number	Dollar amount ¹	Number ²	Dollar amount ³
2019:Q1	45	12,407	988,235	59.9%	71.0%
2018:Q4	43	10,074	987,807	60.1%	68.3%
2018:Q3	36	13,255	845,767	57.9%	84.7%
2018:Q2	16	10,619	874,832	56.0%	63.7%
2018:Q1	11	11,604	823,103	53.6%	63.5%
2017:Q4	25	10,202	733,749	60.9%	78.0%

¹ In thousands of U.S. dollars.

² As a percentage of the number of applications received.

³ As a percentage of the dollar amount of applications received.

C.4. Loan Denial - Reasons

Period	Number of Responses	Most Common								
		Financials	Collateral	Credit History	Owner Equity Investment	Management Experience	Concerns About Business Plan	Supervisory or Regulatory Requirements; Did Not Meet SBA Guidelines	Reduced Risk Tolerance of Bank Management	Concentration Limits; Industry Exposure
2019:Q1	133	66.9%	5.3%	21.8%	2.3%	0.8%	0.0%	0.0%	3.0%	0.0%
2018:Q4	121	65.3%	6.6%	20.7%	5.0%	1.7%	0.0%	0.0%	0.8%	0.0%
2018:Q3	122	72.1%	3.3%	21.3%	1.6%	0.8%	0.0%	0.0%	0.8%	0.0%
2018:Q2	122	66.4%	6.6%	22.1%	1.6%	0.8%	0.8%	0.8%	0.8%	0.0%
2018:Q1	116	69.8%	2.6%	22.4%	2.6%	0.9%	0.9%	0.9%	0.0%	0.0%
2017:Q4	97	73.2%	7.2%	17.5%	1.0%	1.0%	0.0%	0.0%	0.0%	0.0%

Period	Number of Responses	Second Most Common								
		Financials	Collateral	Credit History	Owner Equity Investment	Management Experience	Concerns About Business Plan	Supervisory or Regulatory Requirements; Did Not Meet SBA Guidelines	Reduced Risk Tolerance of Bank Management	Concentration Limits; Industry Exposure
2019:Q1	132	24.2%	34.1%	29.5%	6.1%	0.8%	2.3%	0.0%	0.8%	2.3%
2018:Q4	120	23.3%	31.7%	28.3%	10.0%	1.7%	0.0%	1.7%	2.5%	0.8%
2018:Q3	121	17.4%	34.7%	31.4%	11.6%	0.8%	0.0%	2.5%	1.7%	0.0%
2018:Q2	121	24.8%	33.9%	24.0%	9.1%	2.5%	0.8%	2.5%	1.7%	0.8%
2018:Q1	115	21.7%	34.8%	24.4%	10.4%	2.6%	0.0%	1.7%	4.4%	0.0%
2017:Q4	94	17.0%	31.9%	35.1%	8.5%	1.1%	1.1%	3.2%	2.1%	0.0%

Period	Number of Responses	Third Most Common								
		Financials	Collateral	Credit History	Owner Equity Investment	Management Experience	Concerns About Business Plan	Supervisory or Regulatory Requirements; Did Not Meet SBA Guidelines	Reduced Risk Tolerance of Bank Management	Concentration Limits; Industry Exposure
2019:Q1	130	5.4%	40.0%	20.0%	11.5%	9.2%	7.7%	2.3%	2.3%	1.5%
2018:Q4	119	6.7%	41.2%	19.3%	8.4%	7.6%	8.4%	0.8%	3.4%	4.2%
2018:Q3	118	5.9%	36.4%	22.0%	12.7%	5.9%	7.6%	0.8%	4.2%	4.2%
2018:Q2	120	5.8%	34.2%	23.3%	15.8%	6.7%	5.8%	0.8%	3.3%	4.2%
2018:Q1	114	6.1%	36.0%	17.5%	17.5%	7.9%	7.9%	0.9%	4.4%	1.8%
2017:Q4	93	5.4%	35.5%	22.6%	12.9%	6.5%	5.4%	3.2%	4.3%	4.3%

D.1 Credit Standards - Percentage of Banks Reporting a Change

Period	Number of responses	Tightened considerably	Tightened somewhat	Remained basically unchanged	Eased somewhat	Eased considerably
2019:Q1	133	0.0%	6.0%	87.2%	6.8%	0.0%
2018:Q4	121	0.8%	4.1%	91.7%	3.3%	0.0%
2018:Q3	122	0.0%	4.1%	91.0%	4.9%	0.0%
2018:Q2	122	0.8%	3.3%	88.5%	6.6%	0.8%
2018:Q1	116	0.0%	5.2%	88.8%	6.0%	0.0%
2017:Q4	97	1.0%	10.3%	82.5%	5.2%	1.0%

D.2. Terms - Percentage of Banks Reporting a Change

Period	Number of responses	Maximum size of credit lines					Maximum maturity of loans and credit lines					Costs of credit lines				
		Tightened considerably	Tightened somewhat	Remained			Tightened considerably	Tightened somewhat	Remained			Tightened considerably	Tightened somewhat	Remained		
				basically unchanged	Eased somewhat	Eased considerably			basically unchanged	Eased somewhat	Eased considerably			basically unchanged	Eased somewhat	Eased considerably
2019:Q1	133	0.0%	2.3%	93.2%	3.8%	0.8%	0.0%	2.3%	94.7%	2.3%	0.8%	0.0%	10.5%	84.2%	4.5%	0.8%
2018:Q4	121	0.8%	2.5%	91.7%	4.1%	0.8%	0.8%	2.5%	93.4%	3.3%	0.0%	0.8%	9.1%	86.0%	4.1%	0.0%
2018:Q3	122	0.0%	4.9%	91.8%	3.3%	0.0%	0.0%	3.3%	91.8%	4.9%	0.0%	0.0%	14.8%	79.5%	5.7%	0.0%
2018:Q2	122	0.8%	2.5%	91.0%	5.7%	0.0%	0.8%	2.5%	89.3%	7.4%	0.0%	0.8%	17.2%	76.2%	5.7%	0.0%
2018:Q1	116	0.0%	5.2%	92.2%	2.6%	0.0%	0.0%	1.7%	93.1%	5.2%	0.0%	0.0%	12.1%	80.2%	7.8%	0.0%
2017:Q4	97	0.0%	7.2%	86.6%	6.2%	0.0%	0.0%	4.1%	90.7%	4.1%	1.0%	0.0%	13.4%	77.3%	8.2%	1.0%

Period	Number of responses	Spreads of loan rates over the bank's cost of funds					Premiums charged on riskier loans					Loan covenants				
		Tightened considerably	Tightened somewhat	Remained			Tightened considerably	Tightened somewhat	Remained			Tightened considerably	Tightened somewhat	Remained		
				basically unchanged	Eased somewhat	Eased considerably			basically unchanged	Eased somewhat	Eased considerably			basically unchanged	Eased somewhat	Eased considerably
2019:Q1	133	0.8%	11.3%	74.4%	13.5%	0.0%	0.8%	9.0%	85.0%	4.5%	0.8%	0.8%	9.8%	85.0%	4.5%	0.0%
2018:Q4	121	0.0%	14.9%	72.7%	11.6%	0.8%	1.7%	10.7%	84.3%	3.3%	0.0%	0.8%	11.6%	87.6%	0.0%	0.0%
2018:Q3	122	0.0%	18.0%	68.0%	13.1%	0.8%	2.5%	13.9%	82.0%	1.6%	0.0%	0.8%	7.4%	91.0%	0.8%	0.0%
2018:Q2	122	0.8%	18.0%	68.9%	10.7%	1.6%	1.6%	10.7%	86.1%	1.6%	0.0%	0.8%	9.0%	88.5%	1.6%	0.0%
2018:Q1	116	0.9%	14.7%	69.0%	15.5%	0.0%	0.9%	6.0%	88.8%	4.3%	0.0%	0.0%	11.2%	87.1%	1.7%	0.0%
2017:Q4	97	1.0%	16.5%	63.9%	18.6%	0.0%	3.1%	12.4%	80.4%	4.1%	0.0%	1.0%	11.3%	85.6%	2.1%	0.0%

Period	Number of responses	Collateral requirements					Use of interest rate floors					Level of interest rate floors				
		Tightened considerably	Tightened somewhat	Remained			Tightened considerably	Tightened somewhat	Remained			Tightened considerably	Tightened somewhat	Remained		
				basically unchanged	Eased somewhat	Eased considerably			basically unchanged	Eased somewhat	Eased considerably			basically unchanged	Eased somewhat	Eased considerably
2019:Q1	133	0.0%	8.3%	85.7%	5.3%	0.8%	0.8%	3.8%	93.2%	1.5%	0.8%	0.0%	7.5%	91.0%	0.8%	0.8%
2018:Q4	121	0.8%	9.1%	89.3%	0.8%	0.0%	0.8%	8.3%	89.3%	1.7%	0.0%	0.8%	11.6%	86.0%	1.7%	0.0%
2018:Q3	122	0.0%	7.4%	91.0%	1.6%	0.0%	1.6%	4.9%	91.8%	1.6%	0.0%	0.8%	12.3%	84.4%	2.5%	0.0%
2018:Q2	122	0.8%	8.2%	90.2%	0.8%	0.0%	0.8%	6.6%	89.3%	2.5%	0.8%	0.0%	13.1%	82.8%	4.1%	0.0%
2018:Q1	116	0.9%	5.2%	92.2%	1.7%	0.0%	0.9%	7.8%	87.9%	3.5%	0.0%	0.0%	12.1%	86.2%	1.7%	0.0%
2017:Q4	97	0.0%	9.3%	85.6%	5.2%	0.0%	1.0%	6.2%	88.7%	4.1%	0.0%	0.0%	11.3%	86.6%	2.1%	0.0%

D.3. Credit Standards and Terms - Reasons for Tightening

Period	Number of responses	Deterioration in your bank's current or expected capital position			Less favorable or more uncertain economic outlook			Worsening of industry-specific problems		
		Not important	Somewhat important	Very important*	Not important	Somewhat important	Very important*	Not important	Somewhat important	Very important*
2019:Q1	38	86.8% (0)	13.2% (0)	0% (0)	28.9% (0)	60.5% (0)	10.5% (0)	36.8% (0)	52.6% (0)	10.5% (2)
2018:Q4	38	81.6% (0)	13.2% (0)	5.3% (0)	23.7% (0)	57.9% (0)	18.4% (2)	28.9% (0)	60.5% (0)	10.5% (1)
2018:Q3	42	83.3% (0)	14.3% (0)	2.4% (0)	28.6% (0)	59.5% (0)	11.9% (2)	28.6% (0)	57.1% (0)	14.3% (2)
2018:Q2	44	86.4%	13.6%	0.0%	31.8%	59.1%	9.1% (2)	34.1%	54.5%	11.4% (1)
2018:Q1	37	83.8%	16.2%	0.0%	43.2%	51.4%	5.41% (1)	32.4%	62.2%	5.41% (1)
2017:Q4	33	75.8%	21.2%	3.0%	36.4%	45.5%	18.2% (2)	36.4%	51.5%	12.1% (1)

* If a respondent stated that 2 or more reasons are very important in their decision to tighten credit standards or terms, they had the option of indicating which of these reasons is the most important. The number of respondents that indicated a reason is the most important is in parentheses following the percentage.

Period	Number of responses	Less aggressive competition from other banks			Less aggressive competition from nonbank lenders			Reduced tolerance for risk		
		Not important	Somewhat important	Very important*	Not important	Somewhat important	Very important*	Not important	Somewhat important	Very important*
2019:Q1	38	76.3% (0)	18.4% (0)	5.3% (1)	73.7% (0)	23.7% (0)	2.6% (0)	44.7% (0)	44.7% (0)	10.5% (0)
2018:Q4	38	63.2% (0)	28.9% (0)	7.9% (1)	63.2% (0)	31.6% (0)	5.3% (0)	28.9% (0)	63.2% (0)	7.9% (1)
2018:Q3	42	69% (0)	28.6% (0)	2.4% (1)	71.4% (0)	26.2% (0)	2.4% (0)	23.8% (0)	66.7% (0)	9.5% (0)
2018:Q2	44	75.0%	20.5%	4.5% (1)	81.8%	15.9%	2.3%	31.8%	56.8%	11.4%
2018:Q1	37	75.7%	21.6%	2.7% (1)	75.7%	21.6%	2.7%	29.7%	62.2%	8.1%
2017:Q4	33	69.7%	27.3%	3.0%	72.7%	27.3%	0.0%	12.1%	63.6%	24.2% (1)

* If a respondent stated that 2 or more reasons are very important in their decision to tighten credit standards or terms, they had the option of indicating which of these reasons is the most important. The number of respondents that indicated a reason is the most important is in parentheses following the percentage.

Period	Number of responses	Decreased liquidity in the secondary market for these loans			Deterioration in your bank's current or expected liquidity position			Increased concerns about the effects of legislatives changes, supervisory actions, or changes in accounting standards		
		Not important	Somewhat important	Very important*	Not important	Somewhat important	Very important*	Not important	Somewhat important	Very important*
2019:Q1	38	78.9% (0)	18.4% (0)	2.6% (0)	84.2% (0)	10.5% (0)	5.3% (2)	55.3% (0)	44.7% (0)	0% (0)
2018:Q4	38	84.2% (0)	13.2% (0)	2.6% (0)	78.9% (0)	15.8% (0)	5.3% (2)	55.3% (0)	44.7% (0)	0% (0)
2018:Q3	42	81% (0)	19% (0)	0% (0)	76.2% (0)	21.4% (0)	2.4% (1)	47.6% (0)	45.2% (0)	7.1% (0)
2018:Q2	44	84.1%	15.9%	0.0%	84.1%	13.6%	2.3% (1)	50.0%	43.2%	6.8% (1)
2018:Q1	37	81.1%	18.9%	0.0%	83.8%	16.2%	0.0%	54.1%	32.4%	13.5%
2017:Q4	33	72.7%	21.2%	6.1%	66.7%	27.3%	6.1%	39.4%	48.5%	12.1%

* If a respondent stated that 2 or more reasons are very important in their decision to tighten credit standards or terms, they had the option of indicating which of these reasons is the most important. The number of respondents that indicated a reason is the most important is in parentheses following the percentage.

D.4. Credit Standards and Terms - Reasons for Easing

Period	Number of responses	Improvement in your bank's current or expected capital position			More favorable or less uncertain economic outlook			Improvement in industry-specific problems		
		Not important	Somewhat important	Very important*	Not important	Somewhat important	Very important*	Not important	Somewhat important	Very important*
2019:Q1	30	83.3% (0)	16.7% (0)	0% (0)	73.3% (0)	20% (0)	6.7% (0)	80% (0)	20% (0)	0% (0)
2018:Q4	23	69.6% (0)	30.4% (0)	0% (0)	60.9% (0)	30.4% (0)	8.7% (0)	65.2% (0)	34.8% (0)	0% (0)
2018:Q3	23	78.3% (0)	21.7% (0)	0% (0)	52.2% (0)	39.1% (0)	8.7% (0)	73.9% (0)	21.7% (0)	4.3% (0)
2018:Q2	27	66.7%	29.6%	3.7%	44.4%	48.1%	7.40%	66.7%	33.3%	0.0%
2018:Q1	25	64.0%	36.0%	0.0%	44.0%	40.0%	16.0% (1)	56.0%	44.0%	0.0%
2017:Q4	27	63.0%	29.6%	7.4%	37.0%	51.9%	11.1% (1)	51.9%	37.0%	11.1% (1)

* If a respondent stated that 2 or more reasons are very important in their decision to ease credit standards or terms, they had the option of indicating which of these reasons is the most important. The number of respondents that indicated a reason is the most important is in parentheses following the percentage.

Period	Number of responses	More aggressive competition from other banks			More aggressive competition from nonbank lenders			Increased tolerance for risk		
		Not important	Somewhat important	Very important*	Not important	Somewhat important	Very important*	Not important	Somewhat important	Very important*
2019:Q1	30	23.3% (0)	40% (0)	36.7% (1)	36.7% (0)	46.7% (0)	16.7% (1)	73.3% (0)	20% (0)	6.7% (2)
2018:Q4	23	21.7% (0)	56.5% (0)	21.7% (1)	39.1% (0)	47.8% (0)	13% (1)	60.9% (0)	34.8% (0)	4.3% (1)
2018:Q3	23	21.7% (0)	52.2% (0)	26.1% (1)	39.1% (0)	60.9% (0)	0% (0)	60.9% (0)	30.4% (0)	8.7% (0)
2018:Q2	27	3.7%	51.9%	44.4% (2)	33.3%	59.3%	7.4%	55.6%	44.4%	0.0%
2018:Q1	25	12.0%	56.0%	32.0%	36.0%	64.0%	0.0%	44.0%	56.0%	0.0%
2017:Q4	27	7.4%	66.7%	25.9% (1)	29.6%	70.4%	0.0%	48.1%	51.9%	0.0%

* If a respondent stated that 2 or more reasons are very important in their decision to ease credit standards or terms, they had the option of indicating which of these reasons is the most important. The number of respondents that indicated a reason is the most important is in parentheses following the percentage.

Period	Number of responses	Increased liquidity in the secondary market for these loans			Improvement in your bank's current or expected liquidity position			Reduced concerns about the effects of legislative changes, supervisory actions, or changes in accounting standards		
		Not important	Somewhat important	Very important*	Not important	Somewhat important	Very important*	Not important	Somewhat important	Very important*
2019:Q1	30	93.3% (0)	6.7% (0)	0% (0)	83.3% (0)	16.7% (0)	0% (0)	83.3% (0)	16.7% (0)	0% (0)
2018:Q4	23	91.3% (0)	8.7% (0)	0% (0)	73.9% (0)	26.1% (0)	0% (0)	87% (0)	8.7% (0)	4.3% (0)
2018:Q3	23	95.7% (0)	4.3% (0)	0% (0)	69.6% (0)	30.4% (0)	0% (0)	78.3% (0)	21.7% (0)	0% (0)
2018:Q2	27	88.9%	11.1%	0.0%	74.1%	25.9%	0.0%	66.7%	33.3%	0.0%
2018:Q1	25	84.0%	12.0%	4.0%	64.0%	32.0%	4.0%	68.0%	32.0%	0.0%
2017:Q4	27	74.1%	25.9%	0.0%	59.3%	37.0%	3.7%	63.0%	37.0%	0.0%

* If a respondent stated that 2 or more reasons are very important in their decision to ease credit standards or terms, they had the option of indicating which of these reasons is the most important. The number of respondents that indicated a reason is the most important is in parentheses following the percentage.

E.1. Credit Quality of Applicants - Percentage of Banks Reporting a Change

Period	Number of responses	Remained				
		Improved substantially	Improved somewhat	basically unchanged	Declined somewhat	Declined substantially
2019:Q1	133	0.0%	8.3%	85.0%	6.8%	0.0%
2018:Q4	121	0.0%	8.3%	86.0%	5.8%	0.0%
2018:Q3	122	0.0%	9.8%	82.8%	7.4%	0.0%
2018:Q2	122	0.8%	15.6%	81.1%	2.5%	0.0%
2018:Q1	116	0.9%	16.4%	75.9%	6.9%	0.0%
2017:Q4	97	0.0%	15.5%	80.4%	4.1%	0.0%

E.2. Credit Quality of Applicants - Reasons for Change

Period	Number of responses	Credit scores			Quality of business collateral			Quality of personal collateral		
		Not important	Somewhat important	Very important	Not important	Somewhat important	Very important	Not important	Somewhat important	Important
2019:Q1	20	30.0%	45.0%	25.0%	30.0%	35.0%	35.0%	35.0%	45.0%	20.0%
2018:Q4	17	47.1%	35.3%	17.6%	23.5%	52.9%	23.5%	35.3%	58.8%	5.9%
2018:Q3	21	38.1%	42.9%	19.0%	23.8%	66.7%	9.5%	42.9%	52.4%	4.8%
2018:Q2	23	39.1%	39.1%	21.7%	17.4%	43.5%	39.1%	47.8%	30.4%	21.7%
2018:Q1	28	35.7%	39.3%	25.0%	25.0%	42.9%	32.1%	50.0%	35.7%	14.3%
2017:Q4	19	21.1%	63.2%	15.8%	21.1%	52.6%	26.3%	42.1%	47.4%	10.5%

Period	Number of responses	Willingness to pledge personal assets			Personal wealth of business owners			Debt-to-income level of business owners		
		Not important	Somewhat important	Very important	Not important	Somewhat important	Very important	Not important	Somewhat important	Important
2019:Q1	20	35.0%	35.0%	30.0%	20.0%	55.0%	25.0%	10.0%	45.0%	45.0%
2018:Q4	17	29.4%	52.9%	17.6%	29.4%	70.6%	0.0%	11.8%	47.1%	41.2%
2018:Q3	21	42.9%	38.1%	19.0%	19.0%	76.2%	4.8%	4.8%	42.9%	52.4%
2018:Q2	23	34.8%	26.1%	39.1%	21.7%	47.8%	30.4%	4.3%	43.5%	52.2%
2018:Q1	28	42.9%	32.1%	25.0%	14.3%	75.0%	10.7%	14.3%	39.3%	46.4%
2017:Q4	19	31.6%	47.4%	21.1%	21.1%	68.4%	10.5%	10.5%	21.1%	68.4%

Period	Number of responses	Liquidity position of business owners			Recent business income growth			Prospects for business growth or enterprise values		
		Not important	Somewhat important	Very important	Not important	Somewhat important	Very important	Not important	Somewhat important	Important
2019:Q1	20	20.0%	50.0%	30.0%	10.0%	55.0%	35.0%	35.0%	50.0%	15.0%
2018:Q4	17	17.6%	52.9%	29.4%	11.8%	64.7%	23.5%	41.2%	47.1%	11.8%
2018:Q3	21	4.8%	57.1%	38.1%	4.8%	66.7%	28.6%	23.8%	57.1%	19.0%
2018:Q2	23	0.0%	60.9%	39.1%	0.0%	65.2%	34.8%	17.4%	47.8%	34.8%
2018:Q1	28	10.7%	60.7%	28.6%	10.7%	64.3%	25.0%	21.4%	57.1%	21.4%
2017:Q4	19	10.5%	52.6%	36.8%	10.5%	47.4%	42.1%	21.1%	52.6%	26.3%