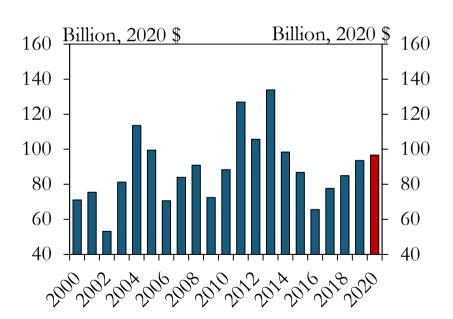


Even before COVID-19, an expectation of a further reduction in liquidity was a concern in ag finance.

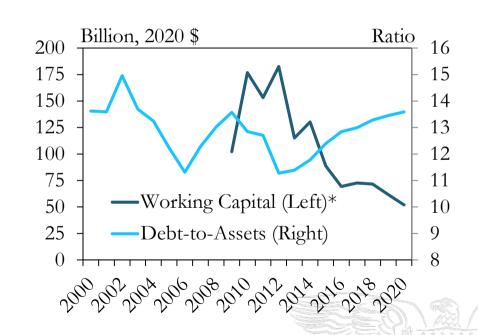
U.S. Net Farm Income



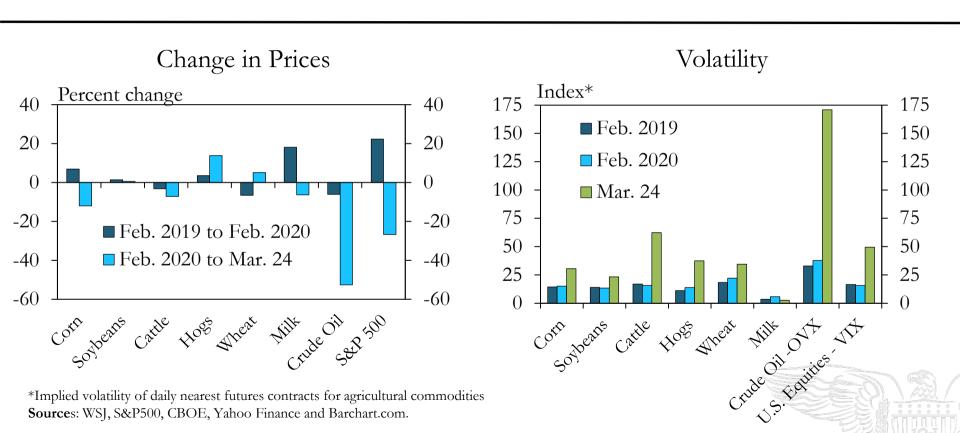
*Working Capital reported by USDA beginning 2012 Note: 2019 and 2020 Forecast

Source: USDA.

U.S. Farm Sector Finances



Since mid-February, some ag commodity prices have declined, with notable volatility, but generally not like other markets.

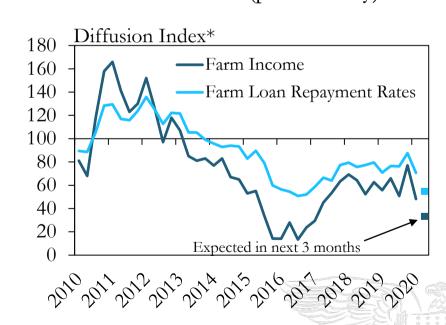


Future impacts associated with COVID-19 are highly uncertain. Preliminary KC Fed survey data suggests some weakening.

Agricultural Banker Sentiment

- "It was going to be a tough year ahead even before coronavirus" Kansas
- "MFP payments were very significant to our region." Oklahoma (and numerous others)
- "The uncertainty creating unique market situations will be the most challenging, but if we work with our customers and remain flexible, we'll get through it" – South Dakota
- "Since the boom in the ag sector, farm banks have steadily bolstered their capital positions. Most of the risk is in the tails." Minnesota

KC Fed: Farm Income and Credit Conditions (preliminary)



Source: Federal Reserve District Surveys of Agricultural Credit Conditions.